



DuPont Fluorochemicals

November 13, 2000

Dear DuPont Vertrel® Specialty Fluids Customer:

DuPont has decided to implement major changes in its distribution channels for Vertrel® solvents, to improve marketing and application development support for endusers.

DuPont has appointed Micro Care Marketing Services (M2S), which is a division of the Micro Care Company of Bristol, CT, as primary distributor for cleaning and coating customers. M2S will sell directly to enduser accounts, using a well-established sales force who specialize in cleaning chemistries and processes. The phone number for M2S is 1 888 595-4525. Their website will be www.vertrelsolvents.com

The Vertrel® product you use is unchanged and will be produced and packaged as before, so there should be no need for change in your qualification or quality systems. DuPont and M2S will work closely to fully support Vertrel® and your development needs.

Thank you for your business and support of our products.

A handwritten signature in black ink, reading "John P. Dowd II".

John P. Dowd II
National Sales & Marketing Manager
DuPont Fluorochemicals

A handwritten signature in black ink, reading "Mark C. Wolff".

Mark Wolff
Market Segment Manager
Vertrel® Specialty Fluids